Annual review
2012
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Bereket and Besufigad Sisay, from Booddachi town in the Oromia region of Ethiopia both suffer from trachoma. Without vital antibiotic treatment they would both face a future of blindness.
As President, I was pleased to attend a number of high profile events in 2012 which highlighted the expertise and commitment of Sightsavers to tackling the major causes of blindness.

In May, a celebration of Her Majesty The Queen’s Diamond Jubilee and 60-year patronage of Sightsavers was held, during which an appeal was launched to achieve the goal of eliminating river blindness by 2020 in the majority of projects in which Sightsavers works.

This debilitating disease, which places 102 million people at high risk of infection, is a major cause of preventable blindness in Africa. I was very pleased to support the launch of this appeal which aims to raise one million pounds a year from government funders, companies, trusts and private donors.

In November I attended a conference Reception in Washington DC hosted by the Bill and Melinda Gates Foundation and the World Bank. During this event I had the opportunity to meet President Jim Yong Kim (Group President of the World Bank) and other key stakeholders who are working together to combat neglected tropical diseases (NTDs) such as river blindness and trachoma.

I am sure that the conference, combined with the partnerships, commitment and the outcomes Sightsavers seeks to achieve, will make a lasting difference to the lives of millions of the world’s poorest people.

Sightsavers has had many successes this year; supporting the distribution of over 93 million NTD treatments (a significant increase on last year), supporting 284,312 operations and helping to screen over 13 million people for sight-threatening conditions. All of this has been achieved because of the dedication and professionalism of Sightsavers’ staff and partners, and the kind generosity of its supporters.

I send my good wishes and offer my support to all those involved as Sightsavers continues its inspiring work to eliminate avoidable blindness.
Sightsavers’ vision is of a world where no one is blind from avoidable causes and where visually impaired people participate equally in society. We aim to achieve our vision by working with a huge range of partner organisations, non-governmental organisations (NGOs), governments and health authorities.

How we work
We’ve rooted our strategy in a culture of learning, measurement and accountability in order to work as effectively as we can – and help the most people. We measure and report progress based on the aims and objectives shown in our strategy map on the page opposite.

Our focus isn’t just on short-term goals – we are looking to make long-term change in the countries where we work.

What we’ve achieved, and how we do it
The pages of this review will cover our achievements in the areas in which we seek change: eye health, education, community development and social inclusion, and stories from just a few of the people whose lives we’ve helped to transform.

They will also explore the methods we use to protect and restore sight – and change lives – in the most cost-effective and sustainable way. We train; we demonstrate; we advocate; and, most importantly, we collaborate.

Sightsavers is working with the Kamuli District Local Government in Eastern Uganda to provide everyone in the rural village of Kasuleta with Zithromax as preventative treatment against trachoma. Sightsavers provides ophthalmic clinical officers (OCOs) with motorbikes, fuel and lunch and they travel the area looking for people with eye problems.

In one family alone, two generations, including small children, have been diagnosed with trachoma. The village only has two pit latrines and swarms of flies spread trachoma throughout the community. The local government is opening more community clinics and treatment camps but local myths, such as ‘your eyeball will be removed’, can hinder uptake of treatment. So radio is being used to educate people about the facts and the importance of getting early treatment to save their sight.

Our mission, our methods
## How we measure our progress – Sightsavers’ strategy map

**Our vision:** No one is blind from avoidable causes; visually impaired people participate equally in society

**Our mission:** To eliminate avoidable blindness and promote equality of opportunity for disabled people

### Ultimate aims

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<tr>
<th>Number</th>
<th>Description</th>
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<tbody>
<tr>
<td>1</td>
<td>Governments ensure quality eye care is universally available as an integral part of wider health systems</td>
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<tr>
<td>2</td>
<td>Governments ensure all disabled children receive a quality education within the wider education system</td>
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<td>3</td>
<td>Visually impaired people are equal members of society and governments implement obligations under international conventions for disabled people</td>
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<td>4</td>
<td>People actively seek eye care services and enjoy a change in quality of life through community development programmes</td>
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### Beneficiaries

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<tr>
<td>Demonstrate scalable cost-effective approaches to eye care which strengthen health systems</td>
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<tr>
<td>Demonstrate scalable cost-effective approaches to the education of visually impaired children in their local context</td>
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<tr>
<td>Enable effective advocacy for the rights of people with disabilities (PWDs) and demonstrate effective approaches to social inclusion</td>
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<td>Ensure all eye care and social inclusion programmes are rooted in community development</td>
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### Capacities

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<tr>
<td>Develop effective partnerships</td>
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<td>Ensure high quality programmes</td>
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<tr>
<td>Develop effective and joined-up advocacy</td>
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<td>Establish strong strategic networks and alliances</td>
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### Learning and growth

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<td>Develop country/area level teams</td>
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<td>Ensure adequate specialist/technical expertise</td>
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<tr>
<td>Gather and disseminate sound research and evidence</td>
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<td>Establish effective information sharing systems</td>
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### Resources

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<th>Description</th>
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<tr>
<td>Fund our work through growth and diversification of income</td>
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<tr>
<td>Use resources strategically and efficiently</td>
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When her sight began to fail, grandmother **Rosamond Taylor** wasn’t prepared to give up. She has spent her life producing and selling food to support her four children and seven grandchildren. So she was distressed when she began to lose her sight.

“I couldn’t see clearly. Things looked foggy. I could only recognise people by their voice. And if I fried a fish, I would see something in the pot but didn’t know if it had turned brown,” she says. “It made it hard to earn a living. I was becoming a burden to my family. I asked everyone what to do and heard about the Sightsavers clinic.”

Rosamond was diagnosed with cataract – a common problem for older people, but treatable with a straightforward operation. She is delighted with the results, especially when she thinks about life without the operation. Back at home she can cook for her family and enjoy playing with her grandchildren again.
Sightsavers works to protect and restore sight to people in the developing world, and the results change lives. The effect of vision loss on individuals, families and communities in the developing world can be devastating. Breadwinners find themselves unable to provide for their families, children with sight loss are less likely to get an education than their sighted peers; younger family members are often held back from school or work in order to act as carers for blind relatives.

We collaborate, we demonstrate
Funding operations is important but we need to go further as this only has a short term impact. We work in partnership with local organisations and governments to demonstrate how eye health systems can be strengthened and to encourage replication. Our ultimate goal for a project is to hand it over to national or local health authorities to scale up our work.

Operations supported
We directly supported 284,332 operations in 2012, 42,158 fewer than in 2011. There were a number of factors behind this.

We are pleased to see national and local governments incorporating eye care into their health programmes and funding them. We have been able to reduce directly funded operations in India as a result, although some of this is due to a delay in starting some new projects.

All in all, this has allowed us to focus our funding on countries where we’d like to see similar change take place.

“It made it hard to earn a living. I was becoming a burden to my family. I asked everyone what to do and heard about the Sightsavers clinic.”
We invest in training eye health workers and volunteers, in-country

The countries in which we work, especially in Africa, suffer from a shortage of trained eye health workers; the World Health Organization (WHO) estimates that the world is in need of more than four million health professionals.
Meet the experts

David Mtumodzi is the ophthalmic clinical officer (OCO) at Thyolo district hospital in Malawi. He is on call 24 hours a day, seven days a week and lives at the hospital with his son. Sightsavers part-funded David’s training. The Outpatients Department is a walk-up service that is free to all, including patients from neighbouring Mozambique. David’s day starts at 7.30am and on average he will see 60 patients a day – though he’s not known for turning people away.

“When 300 people responded to publicity about the clinic in local churches, David managed to see them all that same day. When the clinic closes at 4.30pm David does ward rounds at the hospital. Typically David diagnoses and treats cataract, tumour, conjunctivitis, allergy and eye diseases, as well as giving basic eye care advice. As well as being responsible for the busy Outpatients Department, David covers all 23 health centres in the district with a population of 600,000 people. Once a month he visits the health centres on his motorbike to see people who cannot make it to the hospital and to help raise awareness of eye health issues.”
Five-year-old Bigiltuu Kefeni, from Keta town in the Oromia region of Ethiopia, is the first of four million people to be examined as part of a global project to map incidences of trachoma. It has been estimated that 180 million people could be at risk of losing their sight due to this neglected tropical disease.

Sightsavers is leading a UK government-funded consortium of organisations that includes the International Trachoma Initiative and the Fred Hollows Foundation to survey one third of the people in Africa to establish the spread and impact of the disease.
We aim to eliminate blinding trachoma from 24 countries

Trachoma, a neglected tropical disease (NTD), is a bacterial infection of the eye that causes irritation and pain. Repeated infections can cause trichiasis where eyelashes turn inwards on the eye, scraping its surface with every blink. Without surgical intervention this can irreversibly damage and, ultimately, blind.

The disease thrives where sanitation is an issue and spreads easily between mothers and children. According to the International Coalition for Trachoma Control, someone in the world loses their sight to trachoma every 15 minutes.

The World Health Organization (WHO) promotes the SAFE strategy – Surgery, Antibiotics, Face washing and Environmental improvement – to tackle trachoma, which is why working in partnership with agencies with other specialisms is essential if we are to meet our goal of eliminating trachoma by 2020.
We plan on eliminating river blindness from 14 countries

The World Health Organization [WHO] estimates that 37 million people are already infected by river blindness, a parasitic NTD. The destruction it causes can extend beyond sight – communities and livelihoods suffer when whole villages flee from fertile river lands to escape the disease.

“Sightsavers was there at the beginning of Mectizan® mass distribution. Working with governments and other partners, they are now the NGO supporting the highest number of treatments; with their fast track initiative they plan to be there at the end!”

Dr Adrian Hopkins, Director, Mectizan® Donation Program

We’ve been part of control efforts since 1952. However, donation of the river blindness treatment Mectizan® by its manufacturer Merck has underpinned our new fast-track initiative for elimination. We plan on eliminating the infection and transmission of river blindness in all Sightsavers-supported countries by 2021, with the majority reaching this status by 2016.

We’re already starting to see results. Sightsavers has co-authored a key study alongside the African Programme for Onchocerciasis Control (APOC), one of our key partners. It suggests that river blindness may already be eliminated in Kaduna State, Nigeria, where we have been distributing Mectizan® in partnership with the Ministry of Health since 1991.

To celebrate HM The Queen’s Diamond Jubilee and long patronage of Sightsavers, we launched the Diamond Jubilee river blindness appeal with the aim of raising £1 million a year from government funders, companies, trusts and private donors.
“I’ve been blind for 20 years. I think I am nearly 100 years old now – but nobody knows for sure,” says Ajiyan Allah as her five-year-old granddaughter, Godiya, leads her out of her house.

“I don’t know how I lost my sight. It didn’t just suddenly happen – it grew over time and got gradually worse. It could have been from the swarms of black flies that bit us when we tried to tend our crops,” Ajiyan says. “My life has been crippled since I went blind. I can’t do anything to earn an income for my family like I used to.”

When Ajiyan contracted river blindness, the disease was endemic in the area. Sightsavers started educating the community about its risks and began distributing Mectizan® a decade ago. Since then no more cases have been reported and children like Godiya, who have received treatment, are protected from the disease.
We work for long-term change

We work with governments and non-governmental organisations (NGOs) to reach as many people as possible.

Helping governments include or strengthen eye health in their own systems takes us beyond funding vital treatments. We aim to help countries achieve sustainable, positive change for themselves.

Like many people with albinism, seven-year-old Rajab suffers from eye problems. By the time he was diagnosed with bilateral cataract he was no longer able to read and his mother removed him from school because she did not think he could continue his education.

When a cataract occurs in a child, prompt action is essential to prevent it impairing their visual development.

Happily, Rajab’s grandmother heard about the Zanzibar eye health screening and surgical camp, jointly organised by Sightsavers and the Muhimbili Childhood Blindness Initiative – and he received the surgery and rehabilitation necessary to protect his sight.

Rajab’s vision has improved dramatically and he wears dark glasses to protect his eyes from light and dust. He has now been able to successfully return to school, thanks to this operation.
Evodia Njah is a volunteer Sightsavers community directed distributor (CDD) in the village of Kesu, in the Wum district of North West Cameroon. She distributes Mectizan® to protect her community against river blindness. Evodia was trained at the local health centre to conduct a census of households in order to identify people needing treatment and learned how to measure and give the right dose.

Every day for two weeks each summer Evodia visits households in her village to dispense the treatment and explain the importance of receiving it.

“I tell them not to worry”

“People know about the diseases from the posters I put up myself and that the distribution is coming as we have meetings, announce it in church, at the market and through the town crier,” says Evodia. “Some people refuse to take the medicine. We need to convince these people more. They are afraid the medicine has side effects and I tell them not to worry. Even in the rare cases when it does I accompany them to the health centre.”
We work to make education accessible to blind children

Approximately three-quarters of the world’s blind children live in the poorest regions of Africa and Asia. We believe that sight loss should be no barrier to a quality education, and that, wherever possible, children who are blind or partially sighted should be educated alongside their sighted peers in an inclusive setting.

Sightsavers works with its partners to give teachers the skills they need to include blind children fully in lessons and school life, and to identify possible eye health issues in all pupils. In 2012 we helped train 6,102 teachers in the skills they need to include children who are blind or partially sighted in their lessons.

Just as we work with government health authorities, we also work with ministries of education.
Fourteen-year-old Manisha and her seven-year-old brother Yogesh have been blind from birth. For the first years of her life her parents kept her at home, believing that as she was blind she couldn’t do anything for herself. In 2002 an itinerant teacher, Vikram, contacted the family. Vikram helped Manisha learn daily living skills and she enrolled into an integrated education programme. She was given a blindness certificate, railway pass, bus pass and a scholarship to attend a local government school. Community counsellors explained to the village head, teachers and other villagers that children like Manisha can attend school alongside sighted peers.

“If Vikram hadn’t contacted me I would still be dependent on others for everything. I’ve gained confidence and independence,” she says.

Today Manisha receives a fortnightly Braille newspaper that she reads to other villagers and helps her brother and other blind children with their studies.
Although 80 per cent of the world’s blindness is preventable, this still leaves a large number of people for whom loss of vision is an unavoidable reality. Where communities live in poverty, someone who is blind or partially sighted – or disabled in any other way – can be easily considered a burden and become socially isolated.

We work with our partners to ensure that people living with blindness and other disabilities are identified so that we can help their inclusion further. For example, we support assistance with daily living skills and vocational training, to help people earn their own living.
“When I lost my sight I lost the capacity to smile,” says Somarajan Pillai.

When Somarajan’s sight failed and he could no longer work to support his family, he lost his will to live. But with help from Ani, a rehabilitation worker with the Kerala state branch of the National Association for the Blind (NAB), his self-confidence is returning as he gains access to all the support available to him and learns to adjust.

Ani has worked with Somarajan for a year. “His attitude was the first thing I had to change. He wasn’t willing to accept a lifetime of blindness. But I’ve helped him slowly rebuild his confidence. This started with basic orientation and mobility. I motivated the children to help improve their father’s welfare and provided emotional support for the whole family too,” she says.

Through the NAB, Ani has helped Somarajan access services and financial support he did not know he was entitled to including a disability pension, access to the national health insurance scheme, bus and train passes, and a house maintenance scheme to renovate his home to suit to his needs. She also helped him to identify currency notes and coins. From having lost all hope, Somarajan is now making plans for his future. He is waiting for a government grant to open a small jewellery shop and Ani will continue to work with him as he sets this up.
Where we work

Working in partnership (with offices)

Working in partnership (without offices)
The UK Department for International Development (DFID) supports Sightsavers in our exploration of innovative ways of promoting eye health, inclusive education and social inclusion programmes through a Programme Partnership Arrangement (PPA).

We launched the Innovation Fund and are now able to generate new evidence to inform and guide future best practice. We expect this learning will effect large-scale change in the way we do things and contribute to global learning in our sector.

Five Sightsavers projects in Tanzania, Pakistan, Nigeria and Bangladesh were the first to be supported by the Fund. In Bangladesh, we are examining the effects of climate change on the lives of people with disabilities and how to ensure disaster preparedness activities are responsive to their particular needs. The project also looks at alternative livelihoods for people in areas vulnerable to the effects of climate change.

In May 2012 Sightsavers opened up its Innovation Fund to other NGOs, academic institutions, the private sector and disabled peoples’ groups. We received 477 proposals from a range of organisations in many countries. After a rigorous appraisal 13 initiatives were selected for support grants of up to £75,000 each. These projects started in September 2012 and initial results are exciting.

Lynne Featherstone, Minister for International Development at DFID, said:

“This Fund offers an excellent chance for charities, academic institutions and businesses to work together to find innovative solutions to health or disability problems. I’m thrilled so many organisations are taking advantage of this opportunity and look forward to seeing the results – especially if they can be used later to address other health or disability challenges.”
World Bank Group President, Dr Jim Yong Kim, with Sightsavers President, HRH Princess Alexandra, at World Bank headquarters in Washington DC. The statue of a blind man being led by a child represents a joint effort to stem the spread of river blindness.
Raising our international profile

Sightsavers’ reputation as an international player in the fight against global blindness rocketed after we contributed to two high-profile events that focused on seven preventable neglected tropical diseases (NTDs), two of which are blinding.

At the first meeting, which was hosted by the Bill and Melinda Gates Foundation and the UK Coalition against NTDs, international organisations and government representatives came together in London with the aim of improving the lives of more than one billion people worldwide affected by NTDs. Bill Gates attended the event and Caroline Harper, Sightsavers’ CEO, delivered the closing speech as spokesperson for the UK Coalition against NTDs.

At the end of 2012 we attended the Uniting to Combat Neglected Tropical Diseases conference at the World Bank headquarters in Washington DC. Chaired by the World Bank and the Gates Foundation, the conference provided an opportunity to discuss funding and methods of collaboration to achieve the aims agreed in London – the ‘London Declaration’.

The conference was an overwhelming success for Sightsavers and allowed us to showcase our expertise and leadership in the NTD field. At the opening reception Sightsavers’ President, Her Royal Highness Princess Alexandra, and President of the World Bank Group, Dr Jim Yong Kim, met with Sightsavers’ Chair, Lord Crisp, Dr Julie Jacobson of the Gates Foundation, and Professor Don Bundy of the World Bank. Caroline Harper chaired an event celebrating progress in the fight against NTDs and several of our directors gave presentations on related topics.
What our supporters say about us

“Through our partnership with Sightsavers, African Petroleum has witnessed first-hand Sightsavers’ incredible work to improve the quality of life in the communities where we operate. Sightsavers’ efforts are complemented by projects designed to train local cataract surgeons, ophthalmic nurses and ophthalmologists, thereby ensuring sustainability.”

African Petroleum Corporation Limited

“We consider the work carried out by Sightsavers in Nigeria to be one of the most successful of all our interventions in support of health care. It achieved all of our Foundation’s priority criteria: concentration on areas in greatest need; actual impact on the ground in terms of people treated; and last and most important of all, development of local capacity – its successful training of a body of health workers, backed by support for local institutions. All of this should ensure sustainable delivery after conclusion of the project. Congratulations on a really impressive achievement in helping to alleviate what I know from personal visits to Cross River, Kwara, Kaduna, Zamfara and Sokoto States, to be a truly major cause of suffering and incapacity in these areas.”

Mr Anastasios P Leventis, Chairman, A G Leventis Foundation

Gwyneth Millard

“As a Rotarian I listen most weeks to people speaking on behalf of different charities. On one occasion the subject was Sightsavers and I had been asked to propose the vote of thanks. I was honoured to do so. I have rarely been so inspired, by the ideals, the methods and the results. That is why I chose to work with Sightsavers and the more I know, the more that inspiration grows.”

“Cataract operations can change lives – not only for the individual but for the family as well. When I was visiting Sightsavers projects in Rajasthan, I found the whole experience fascinating, humbling and deeply touching.”

Artist Graham Rust raised £50,094 for Sightsavers through the sale of original artwork at an exhibition in October 2012.
### Income and expenditure

#### 2012 Total income*
- **£38,793,000**
  - **Individuals** £17,127,000 (44.2%)
  - **Legacies** £7,399,000 (19.1%)
  - **Trusts** £1,437,000 (3.7%)
  - **Companies** £2,067,000 (5.3%)
  - **Grants from governments** £9,987,000 (25.7%)
  - **Other** £776,000 (2.0%)

#### 2012 Total expenditure*
- **£39,484,000**
  - **Charitable activities** £29,296,000 (74.2%)
  - **Cost of generating funds** £9,516,000 (24.1%)
  - **Governance costs** £672,000 (1.7%)

#### 2012 Charitable activities
- **£29,296,000**
  - **Eye health** £20,940,000 (71.5%)
  - **Mectizan®** £1,038,000 (3.5%)
  - **Education** £2,847,000 (9.7%)
  - **Social inclusion** £3,273,000 (11.2%)
  - **Policy and research** £1,198,000 (4.1%)

* Excluding gifts in kind of £119,836,000
A word from our Chief Executive

The highlights of the year for me personally have to be the NTD meetings in January and December. How often in your life do you get to close a meeting opened by Bill Gates? Or have Sightsavers share a platform with the President of the World Bank? This made me so proud not only for our organisation but also for the recognition of our mission – and the excitement of being involved with eliminating diseases that have been around for millennia is indescribable.

The excitement continued as we began the trachoma mapping programme, funded by DFID. This is a hugely ambitious programme, involving a major consortium of organisations and some fabulous new technology. It is the foundation for the drive to eliminate this blinding disease.

Beyond NTDs, our work with partners such as DFID via our Programme Partnership Agreement (PPA) and international NGOs such as the Fred Hollows Foundation went from strength to strength. Advocacy continued on the framework to replace the current Millennium Development Goals, particularly ensuring that the voices of disabled people are heard in the process. As I write this, we hear that the high level panel report does indeed include some really important references to disabled people.

It was, of course, a difficult year economically. I am very pleased that, despite this, our individual giving in the UK increased. Individual giving in Ireland fell, but we were pleased to secure an increased grant from Irish Aid.

The future looks very exciting, as NTD work grows and our profile continues to rise. But the bedrock of our work remains the strengthening of eye health systems to ensure people in the poorest countries have access to quality eye care services, and the fight for effective social inclusion (including education) for those whose sight cannot be restored.

Thank you, as ever, to our loyal supporters, and our hard working staff and partners, without whom little could be achieved.
Thank you

Our thanks go to everyone who helped us make 2012 a great year for Sightsavers including:

Institutions, trusts and foundations

Our corporate partners

Individuals
Stephen Walsh and Jill Gallagher, Mr H Bourn, The Brown Family, Ben Brodie, Derek and Elizabeth Joseph, Dr & Mrs Mark Scott, Lyn Wendon, Graham Rust, David and Christina Kershaw, Gregory Nasmyth, Mary Matthews.

To find out how you can help us this year, please visit www.sightsavers.org

Sightsavers remains grateful to all who have left a gift in their Will towards our work. As always, legacy income is a significant part of our income and allows us to carry out some of the key areas of our work.

Brenda Down was a supporter in addition to working for Sightsavers for many years in West Africa, Bangladesh and North India. She was a highly skilled nurse and teacher and there are many working in hospitals today who owe their skills and understanding of eye disease to Brenda.

Brenda’s footprint, her legacy to us all, is clearly evident in many of the most impoverished communities across the world. Her commitment to this cause, by helping many thousands of people whose sight was severely impaired has given Sightsavers a strong foundation on which to build with confidence towards the total eradication of all preventable blindness.
Patron
Her Majesty The Queen

President
Her Royal Highness Princess Alexandra, the Hon. Lady Ogilvy, KG GCVO

Vice Presidents
Lady Wilson OBE
Sir David Thompson KCMG
Sir John Coles GCMG
Sir Nicolas Fenn GCMG

Honorary Officers
Chairman Lord Crisp KCB
Vice Chairman Martin Dinham
Treasurer Michael Chilton

Chief Executive
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Cover image
A child from Kudaru, Nigeria, is measured to work out the correct dose of Mectizan® to protect her against river blindness. The disease was endemic in the area where she lives until Sightsavers began distributing Mectizan® 10 years ago. Since then there have been no more cases.

Photographer: Kate Holt / Sightsavers

Other formats
This publication is available upon request in Braille, large print and audio.

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